Thank you to Foodbuy for their generous support of food banks across Canada!

Food Banks Canada has partnered with Foodbuy (foodbuy.ca) one of the largest buying groups in North America. This partnership gives food banks access to discounted prices and rebates from a wide variety of manufacturers, distributors and service providers.

Foodbuy - Food Bank Savings Program includes:

A. Free Foodbuy membership, with no obligation to purchase.
B. Access to discounted prices from their vendor partners.
C. Generous rebate program, paid by cheque.
D. Dedicated Account Manager to assist food banks.
E. Purchasing reviews and opportunity reports to help reduce costs. Example: Foodbuy can recommend different skus of the same type of product (i.e.: French's Ketchup vs. Heinz Ketchup) that have lower net costs.

How does Foodbuy operate?

Foodbuy does not sell or distribute any products or services, they are price negotiators. Foodbuy leverages the combined buying power of all of their members to access discounted prices and rebates from a wide variety of manufacturers, distributors and service providers. These rebates are then shared with Foodbuy members. A Foodbuy membership is free of charge to food banks and there is no obligation to purchase anything.

How does Foodbuy make money?

Foodbuy keeps a portion of the rebates and passes the remaining funds along to their members. Typically, Foodbuy would share 50% of the vendor rebates with their members. Food Banks Canada has negotiated higher than normal rebate amounts, thus Foodbuy will generously share 80% of the vendor rebates with food banks.

Who are the Foodbuy vendors?

Foodbuy Look for the Foodbuy icon to identify the Marketplace vendors who are part of the Foodbuy program.

How do I see the Foodbuy vendor price lists?

Submit your Foodbuy membership agreement to receive the full price list and rebate information for all Foodbuy vendors (submission details below) .

Distributor Program

Are you currently purchasing from a distributor such as Sysco, Gordon Food Services or Flanagans? If so, Foodbuy could help you earn retroactive rebates on your past 3 month's worth of purchases. More information on the Foodbuy Distributor Program can be found here and the list of participating distributors is at the bottom of this document.

How do I apply for a Foodbuy membership?

Step 1. Submit your [Foodbuy membership agreement](#) to:

> Simon Zeng, Foodbuy Account Manager
> **Email:** Simon.Zeng@foodbuy.ca
> **Fax:** 1-866-935-6910
> **Phone:** (519) 318-7087

Step 2. Foodbuy will provide you with discounted vendor price lists upon request.

Step 3. Visit the Vendors page on Marketplace to download credit applications for the Foodbuy vendors you would like to purchase from. Credit applications for all Foodbuy vendors can be submitted directly to Simon Zeng at Foodbuy (Simon.Zeng@foodbuy.ca).

Step 4. Once approved, product orders are placed directly with the vendors who will deliver the product to your food bank.

Step 5. Invoices for product purchases will be sent to you by the vendors.

Step 6. Foodbuy will receive records of your purchases and will mail rebate cheques to your food bank 3 months after purchase (to allow for data processing).

Purchase Made	Foodbuy Rebate Cheque Received
January	May
February	June
March	July
etc.	etc.

Foodbuy Distributor Program
Foodbuy has partnerships will most major distributors across Canada (list below). With a Foodbuy membership, food banks can continue to purchase from their existing distributors and can receive rebates on qualifying products. More information on the Foodbuy Distributor Program can be found [here](#).

Foodbuy Distributor partners:

▪ Sysco	▪ Stewarts
▪ GFS	▪ Pratts
▪ Summit	▪ AGD
▪ Flanagans	▪ OH Armstrong
▪ Mortons	▪ Colabor

Tip: Food banks may qualify for retroactive rebates on the previous 3 months' worth of purchases from Foodbuy distributor partners. Speak to Simon Zeng at Foodbuy for details.

For other information and inquiries, please contact:

Marketplace Manager at Food Banks Canada

Email: marketplace@foodbankscanada.ca